

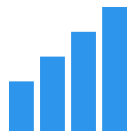
NORTHEASTERN PENNSYLVANIA INDUSTRIAL RESOURCE CENTER

2020 CLIENT ENGAGEMENT IMPACT

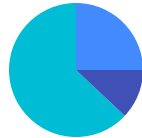
The Importance of Manufacturing in Northeastern and the Northern Tier of Pennsylvania
[Bradford, Columbia, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Tioga, Wayne, & Wyoming Counties]



44,475
jobs



3rd largest
employment sector



11.9% of
total employment

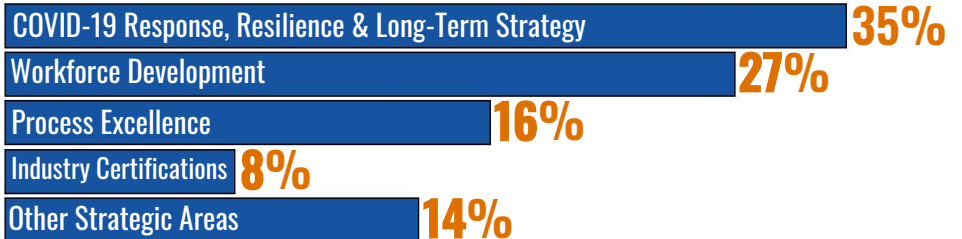


\$3.22 billion
annual
compensation

NEPIRC CLIENT ENGAGEMENTS IN 2020



226 manufacturers
served



CLIENT-REPORTED ENGAGEMENT IMPACT

[Gathered by the Fors Marsh Group via Independent Survey; Verified by U.S. Department of Commerce]



1,113 jobs
created &
retained



\$14.9 million
invested in PA
operations



\$95.5 million
new and retained
sales



\$12.6 million
cost savings

TOP NEPIRC CLIENT SERVICE PRIORITIES FOR 2021



Accelerating
Manufacturer
COVID-19
Recovery



Industry 4.0
Technology
Implementation



Talent
Pipeline
Solutions



Reshoring &
Creating Localized
Supply Chains

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