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Your Source for Monthly Manufacturing News

Questions, comments or feedback? Please don't hesitate to share your thoughts with us by emailing <u>Info@NEPIRC.com</u>.

Visit our Website

Manufacturing News from our Nation, State and Region

National News

It's Not "The Great Resignation." It's Actually "The Great Recognition."

<u>Matthew Fieldman</u>, Executive Director of <u>America Works</u>, a nationwide initiative to coordinate the American manufacturing industry's training efforts, generating a more capable, skilled and diverse workforce, recently penned a blog featured on the <u>MEP National</u> <u>Network's website entitled</u>, "It's Not



'The Great Resignation.' It's Actually 'The Great Recognition.'" Since several of NEPIRC's clients and partners have been struggling with hiring and retaining qualified employees, we wanted to share this article in hopes that it will provide some excellent insight for you.

<u>CLICK HERE</u> to read "It's Not 'The Great Resignation.' It's Actually 'The Great Recognition.'"

State Update

Pennsylvania IRC Network Publishes 2019-2021 Client Listing

The Pennsylvania IRC Network recently published its client listing from the past three calendar years. This list includes all Pennsylvania manufacturing companies that have benefited from the IRC's services and offerings since 2019. The list also features client-reported impacts.

CLICK HERE to take a closer look! Is your

company listed? If not, what are you waiting for? Contact Eric Esoda, NEPIRC President & CEO, at <u>Eric@NEPIRC.com</u> to learn more!



Pennsylvania Industrial Resource Center (IRC) Network Statewide Client List 2019-2021

With Related Client-Reported Impacts



Regional News

Deer Park Lumber Expands its Manufacturing Facility in Wyoming County

Congratulations to <u>Deer Park Lumber Co.</u> on its newest \$10M expansion project! The family-owned hardwood sawmill with domestic and international customers will expand and modernize its manufacturing facility in Wyoming County. As a result, the company expects significant growth over the next three years. Read more about the project and Deer Park Lumber by <u>CLICKING HERE</u>.



If your company has great news you'd like us to share with our manufacturing community, please contact Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at <u>Chelsey@NEPIRC.com</u>.

NEPIRC News

Gentex Corp. Donates a PureFlo Respiratory Protection 3000 Powered Air Purifying Respirator Welding Helmet to NEPIRC's Manufacturing Showcase

Earlier this month, Dustin Levy, Vice President, Industrial at <u>Gentex Corporation</u>, stopped by NEPIRC to donate a Gentex <u>PureFlo Respiratory Protection</u> <u>3000 Powered Air Purifying</u> <u>Respirator (PAPR) Welding</u> <u>Helmet</u> to our Manufacturing Showcase! The 3000 PAPR Welding Helmet offers innovative, all-in-one head, face, eye and respiratory protection with enhanced comfort and performance. Some key features of the PureFlo 3000 PAPR Welding Helmet include:

- Quick change HEPA filter with optional pre-filter and spark arrestor
- Fast-charging Lithium Ion battery



- NIOSH approved and no fit testing needed
- Provides cooling air over head and face
- Low breathing resistance cutting workload
- · Lightweight, minimizing fatigue with high flow rate
- Overhood, bump cap, hard hat head protection
- ANSI-rated visor with optional tear off protectors
- · LED low battery and airflow indicators
- No snag hazards for work in tight spaces
- Two auto-darkening filter (ADF) options available
- Flame-retardant face seal to maximize facial protection
- Exposed ears for hearing protection and communication

NEPIRC is honored to display the Gentex PureFlo 3000 PAPR Welding Helmet in the lobby of our building for all who enter to see and learn more about.

If you're a manufacturer who would like to display one of your great products at NEPIRC, please email Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at <u>Chelsey@NEPIRC.com</u>.

Sign Up Today for One of NEPIRC's Upcoming Training Programs

Looking for something to keep you busy this winter and spring? Then, you should consider registering for one of NEPIRC's upcoming training programs:

 Six Sigma Yellow Belt Training – Tuesday, February 1st from 8:00 a.m. to 4:00 p.m.; instructed by Brian Matyjevich, NEPIRC's Lean Enterprise Consultant & Master Black Belt; will be held in person at NEPIRC and virtually via MS Teams.



- <u>Six Sigma Green Belt Training</u> Thursdays from February 3rd through March 3rd from 8:00 a.m. to 4:00 p.m.; taught by Brian Matyjevich; will be held in person at NEPIRC and virtually via MS Teams.
- <u>Project Management Program</u> Thursdays from February 3rd through April 7t^h from 8:00 to 11:30 a.m.; led by Leo Gilroy, NEPIRC's Director of Strategy & Innovation; will be held virtually via MS Teams.
- <u>SolidWorks® Essentials Training</u> February 28th through March 4th from 8:00 a.m. to 5:00 p.m.; facilitated by TriMech; will be held in person at NEPIRC.
- <u>No-Cost Overview of ISO 9001:2015 Requirements</u> Wednesday, March 2nd from 8:00 to 11:00 a.m.; instructed by Brian Matyjevich and Ray Kryeski, NEPIRC Mechanical Engineer; will be held virtually via MS Teams.

- <u>ISO 9001:2015 Internal Auditor Training</u> Wednesdays from March 9th through March 30th from 8:00 a.m. to noon; taught by Brian Matyjevich and Ray Kryeski; will be held in person at NEPIRC and virtually via MS Teams.
- <u>Critical Thinking & Problem Solving Camp</u> Tuesday, April 5th and Thursday, April 7th from 8:00 a.m. to 4:00 p.m.; led by Brian Matyjevich; will be held in person at NEPIRC and virtually via MS Teams.

For more information about any of these programs or to register, please CLICK HERE.

ACME Corrugated Box Visits NEPIRC

Recently, our friends and partners from <u>Acme Corrugated</u> <u>Box Co.</u>, Len Donnelly and Josh Dechert, stopped by to visit NEPIRC to receive their <u>MFG</u> <u>DAY</u> Bronze Sponsorship Certificate, tour NEPIRC's stateof-the-art Multimedia Studio and check in on the success of NEPIRC's Swag Boxes.

About a year ago, Acme was kind enough to produce and sponsor the branded boxes that we now use for our NEPIRC



Swag Box, which contains all sorts of NEPIRC-branded goodies and made in PA treats! The particular box Acme manufactured for us is known as a high performance, light weight, D flute, clam shell die cut. The NEPIRC Swag Box is given to prospective and new clients, high school and college students that tour our Manufacturing Showcase or attend a manufacturing presentation given by NEPIRC, special guest visitors, event sponsors and clients who complete our quarterly surveys.

Len and Josh were thrilled to hear that the boxes have been extremely well-received and were each given a special Swag Box to take home. If you'd like to receive a NEPIRC Swag Box, email Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at <u>Chelsey@NEPIRC.com</u>.

Attend the Largest Manufacturing Event in Northeastern PA!

NEPIRC is highly anticipating its upcoming <u>MFG DAY</u> event on Friday, May 6th at the Mohegan Sun Pocono Convention Center, and you should be getting excited, too! As an attendee, MFG DAY will give you the opportunity to network with regional manufacturing, business, and community and economic development leaders, along with attending educational breakout sessions and insightful panel discussions on topics like creative problem solving, high-performance teams, automation and workforce



development. You'll also have the chance to hear from our two-time returning keynote speaker, <u>David Beurle</u>, CEO of <u>FutureiQ</u>, who will discuss the past decade's defining trends that are already shaping our present and future.

<u>CLICK HERE</u> to view the event agenda, find more information on the breakout sessions and keynote speaker, peruse the event sponsors and, most importantly, to register!

Questions? Contact Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at <u>Chelsey@NEPIRC.com</u>,

NEPIRC's Wise Words Book Club to Hold its First Meeting

We're excited to announce that NEPIRC's Wise Words Book Club will hold its first monthly meeting this Thursday, January 27th from noon to 1:00 p.m. via MS Teams.

The mission of NEPIRC's Wise Words Book Club is to establish a monthly get together for manufacturing leaders to discuss topics for accelerating professional development in a relaxed, inviting environment. There is no cost to participate.

During the first meeting, we will identify the first six books the group will read, review housekeeping rules, make introductions and get ready to make this a worthwhile experience!

To ensure participants receive the maximum benefits of NEPIRC's Wise Words Book Club, the group will be capped at 30 people. <u>CLICK HERE</u> to sign up now!



Questions? Please email Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at <u>Chelsey@NEPIRC.com</u>.

New Business Opportunities: Companies Looking for Suppliers

NEPIRC is relaying these potential new business opportunities to manufacturers across our region:

- Printed Circuit Boards Oregon-based manufacturer seeking company to build and assemble printed circuit boards (PCBs) for ultimate use in moisture measurement devices. Similar to the Orion PCB product line. Finished boards are 2"x3", 4"x5" or 3.5"x6" made of FR4 fiberglass substrate. PCBs have multiple components, including inductors, resistors, transistors, capacitors and integrated circuits. Must meet Class 2 IPC standards. Need for 500/month is immediate at cost in the range of \$26/month. Specifications available upon request.
- PVC Foam Boards Export opportunity! PVC foam boards molded and cut to desired shape and size. Approximate dimensions: 244cm x 122 cm; thickness of 3, 5, 8, 10, 12, 15, 20 and 30 mm; mostly white with small areas of black; density of 0.55 grms/ccm. Annual volume is two (2) Full Container Loads (FCLs) of 40 feet, but may be double that level in peak demand. Prices to be FOB any port in the USA to be shipped to Aqaba, Jordan. Initial order would be for two (2) FCLs without pallets.
- Containers for Bath & Body Products Buyer located in PA! Manufacturer of holistic bath and body products seeking various end-product containers jars, bottles and tubes. Most are injection molded, including PET 8 oz. jars (PBA Free 70/400; 3" high; 2.75" dia.; 9.25 cir; 70 mm neck), black PET 8 oz. cosmetic bullet bottles (7" high; 1.75" dia; 6" cir), black spray misters, white 3 oz. roll-on bottles, etc. Company is realigning its supply chain and seeking to create PA-based network of suppliers. Please see www.urbansedge.com for examples. Seeking to purchase over 50,000 units w/ lids, foil seals, labels, spray-tops and other items in next 12 months. Great opportunity for one PA company to help another!
- XStrapolator Exerciser Check out this <u>link</u>! The XStrapolator is a specialty
 resistance training and rehabilitation device that allows the user to perform over 30
 different exercises! Used by athletes, rehabilitation patients (for lower leg injuries),
 fitness enthusiasts and gym goers across the United States. Made of nylon and

fabric. Drawings will be provided to interested firms. Seeking individually-packaged items ready for shipment to customer at strike price of less than \$100.

Companies interested in these supplier opportunities are encouraged to contact Dale Parmenteri, NEPIRC's Vice President of Consulting Operations, at <u>Dale@NEPIRC.com</u>. Please use "Supplier Opportunity" as the subject line for an immediate response!

Use these quick links to learn more about NEPIRC: Upcoming training programs & events Visit us on the web E-mail us

