

NEPIRC NEWS

northeastern pennsylvania industrial resource center

Your Source for Monthly Manufacturing News

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Manufacturing News From Our Nation, State and Region

National News

Manufacturing USA Releases 2022 Highlights Report

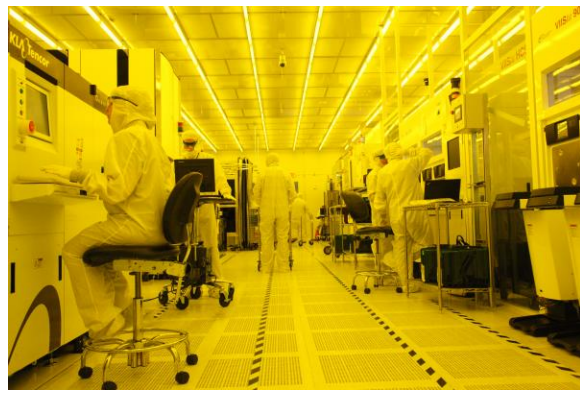
The 2022 [Manufacturing USA](#) Highlights Report showcases the manufacturing technology and workforce development innovations underway at the Manufacturing USA institutes, which are delivering value for manufacturers and the American public.

[CLICK HERE](#) to read more and download the full report.



Announcing the National Strategy for U.S. Leadership in Advanced Manufacturing

On Manufacturing Day in October, the White House released the [National Strategy for Advanced Manufacturing](#). Manufacturing drives America's economy and national security. To help the United States remain a global leader, the Biden-Harris administration is focused on efforts that revitalize the manufacturing sector, build strong U.S. supply chains, invest in research and development (R&D) and train the workforce that will secure our global economic position. This quadrennial strategy outlines a vision for the U.S. to lead in advanced manufacturing — to grow the economy, create jobs, enhance environmental sustainability, address climate change, ensure national security and improve health care. [CLICK HERE](#) to read more about this strategy and the goals and objectives on which it will focus.



DOD Releases Report on Defense Spending by State in Fiscal Year 2021; Pennsylvania Ranked 10th

The Department of Defense's Office of Local Defense Community Cooperation recently released its Fiscal Year 2021 Defense Spending by State Report to help states and communities better understand the components of defense spending on procurement and personnel.



The report's graphs, maps, and tables present a range of findings, such as total spending figures, categories of contracted goods and services, major defense vendors and numbers and types of defense personnel. This snapshot provides public and private leaders with a starting place to assess how defense investments across installations and the private sector can be optimized by supporting regional innovation, industrial capability and capacity, supply chain resilience and cultivating a skilled workforce. Pennsylvania is ranked 10th with \$16.5 billion in defense spending. [CLICK HERE](#) to read the complete article and download the report.

State News

New, Lower Corporate Net Income Tax Rate Approved

Pennsylvania Governor Tom Wolf announced that Pennsylvania is on a path to a 4.99% corporate net income tax (CNIT) rate. The reduction will halve the state's CNIT rate and place Pennsylvania among the lowest CNIT rates in the nation.

"This lower rate is a game-changer for business in PA. We're going to ensure tax fairness, make Pennsylvania a top location for businesses and bring new, good-paying jobs here for Pennsylvanians," says Governor Wolf.

[CLICK HERE](#) to learn more about CNIT reduction.



A green graphic with a white box containing a scissors icon cutting through a 'TAX' sign. Below the icon, the text reads: 'We're cutting the corporate net income tax. The best place in the Northeast to do business just got better.' At the bottom, the Pennsylvania logo 'Pennsylvania WORK SMART. LIVE HAPPY.' is displayed.

Regional News

Pride Mobility Products Hosts Open House and Ribbon Cutting for New, State-of-the-Art Global Headquarters

Last month, Marla Hager, NEPIRC's Director of Client Development; Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement; and Courtney Deignan, NEPIRC Business Advisor, attended the open house and ribbon cutting for Pride Mobility Products' new, state-of-the-art manufacturing headquarters in Duryea, PA. The event included lunch and guided tours of the facility. Marla, Chelsey and Courtney enjoyed the event and were in awe of the building's features, technology and amenities. NEPIRC thanks Pride for inviting us to be part of the festivities and wishes the company all the best!



If your company has great news you'd like us to share with our manufacturing community, please contact Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at Chelsey@NEPIRC.com.

NEPIRC News

NEPIRC's Fall Project Management Program Graduates Six

Congratulations to NEPIRC's fall 2022 Project Management graduates! Comprised of participants from [General Dynamics OTS](#), [Mitsubishi Chemical Advanced Materials](#) and [Sordoni Construction Services](#), along with one of

NEPIRC's Business Advisors, Victoria Bradley, the group met for six weeks to learn the basics of project management. Topics included creating project charters, defining project scope, developing the project plan, understanding work breakdown structures (WBS) using MS Project and leading and communicating with project teams. Each participant was also responsible for completing and presenting a group project. Best wishes to our successful graduates!



NEPIRC's Fall Six Sigma Green Belt Course a Success

Earlier this month, NEPIRC celebrated its fall Six Sigma Green Belt graduates! The group spent five weeks discussing Six Sigma concepts and learning the roles and implementation approaches to identify Six Sigma execution opportunities. The participants also conducted Six Sigma projects with limited involvement from NEPIRC's Six Sigma Master Black Belt, Brian Matyjevich. Manufacturers represented in this season's class included [SCHOTT AG](#), [Nammo Pocal](#), [Alpha Precision Group](#) and [Horizon Technology](#). Great work, everyone!



No-Cost Continuous Improvement Assessments Help Manufacturers Streamline Processes; Achieve Goals

When an organization begins a Continuous Improvement (CI) deployment, it can be difficult to determine first steps - Kaizen events? Projects? A new plant layout?

The key to a successful CI implementation lies in knowing the current state of the organization and linking together actions that will lead toward a future of satisfying customer needs, improving internal processes, motivating employees and keeping the financials strong.



NEPIRC's no-cost CI assessments provide a baseline from which manufacturers can methodically link their CI efforts to reduce lead time and improve efficiency. The assessment is conducted by a NEPIRC CI Specialist through direct observation and interviews. This complimentary offering is for any manufacturer within NEPIRC's 11-county footprint.

If you're interested in learning more about how an assessment can get your organization on pace to achieve CI goals, please email Marla Hager, NEPIRC's Director of Client Development, at Marla@NEPIRC.com or call 570.704.0025.

Take Advantage of NEPIRC's Winter Training Opportunities

Don't dread the cold weather; instead, use winter as a time to work on your professional development!

Check out NEPIRC's upcoming training lineup, which includes 8-Week Leadership Development, Six Sigma Yellow and Green Belt, ISO 9001:2015 and SolidWorks Essentials. [CLICK HERE](#) for dates, times, course descriptions and to register.



Winter 2022/2023 Dates for NEPIRC's Leadership Development Seminar

Facilitated by Leo Gilroy, Director of Strategy & Innovation, this two-hour session starts individuals on their journey to become stronger, more impactful leaders. While joining other managers and supervisors to discuss workplace challenges, attendees will explore topics that include self-awareness, power & authority, risk & failure and leadership style. Attendees usually go on to participate in NEPIRC's eight-week Leadership Development Essentials Certification course upon completion of this session.



Choose from the dates below:

- Tuesday, December 6th, 8:30 to 10:30 a.m. at the [Community Giving Foundation](#) in Berwick
- Wednesday, December 7th, 8:30 to 10:30 a.m. at NEPIRC
- Tuesday, December 13th, 8:30 to 10:30 a.m. at NEPIRC's Hazleton office
- Wednesday, December 13th, 1:30 to 3:30 p.m. at the [Pocono Mountain Public Library](#) in Tobyhanna
- Wednesday, December 14th, 8:30 to 10:30 a.m., virtually via MS Teams
- Wednesday, December 14th, 1:30 to 3:30 p.m., virtually via MS Teams
- Tuesday, January 31st, 1:30 to 3:30 p.m. at the [TekRidge Center](#) in Jessup
- Tuesday, February 21st, 9:30 to 11:30 a.m. at NEPIRC's Towanda office

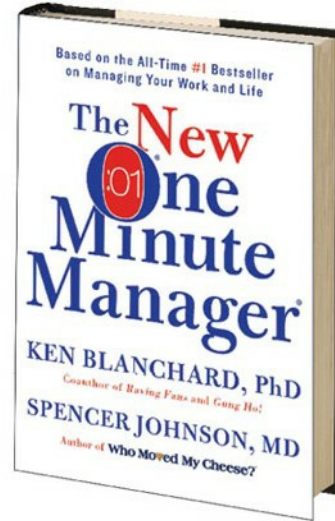
Total investment: Free for manufacturers / \$49.00 for non-manufacturers. [Click here](#) to register.

The New One Minute Manager - the Next NEPIRC Wise Words Book Club Read

Are you an avid reader looking to connect with other manufacturing leaders? Consider joining NEPIRC's Wise Words Book Club! The Club's next meeting is Thursday,

January 5th from noon to 1:00 p.m. via MS Teams. The group will discuss [*The New One Minute Manager*](#) by Ken Blanchard, Ph.D., and Spencer Johnson, MD. It's a short, easy read that's perfect for the holiday season!

To learn more, email Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at Chelsey@NEPIRC.com, or you can [CLICK HERE](#) to register for the next meeting.



New Business Opportunities: Companies Looking for Suppliers

NEPIRC is relaying these potential new business opportunities to manufacturers across our region:

- **Fabric for Sport Shoes (Sneakers)** – Colorado-based manufacturer seeking water-resistant, breathable, tear-resistant fabric of various colors for making of sneakers and sport-specific footwear. Current provider has limited color selection and is inconsistent in provision of product. Rolls of fabric should be 61" maximum width. Fabric should be a non-nylon blend or full polyester. Seeking to purchase 300 yards/year of each selected color.
- **Injection Molded 2-Piece Plastic Part** – Company seeking injection molded plastic housing for small circuit board that attaches to a proprietary battery so wildland firefighters can charge phones remotely. Two-piece "sandwich" style construction measures 140mm X 56.6mm X 30mm when assembled together. Made of rugged plastic or plastic composite with UV resistance. Seeking highly-durable material given the purpose of the product. Demand will be 200-300 to start with 1,000+ per year after introductory period. Buyer willing to provide \$6,000 for tooling and pay up to \$3 per unit at production. Drawings available through NEPIRC (Eric@NEPIRC.com). Shipping to Alaska.
- **Paper Expandable File with Custom Printed Manilla Folders** – West coast company seeking manufacturing partner for a stylist manilla folder carry case. The expandable case has outer dimensions 10.5" H X 15.4" W X 5" D with a plastic handle and thumb closure. Will have 9 interior partitions for holding custom manilla folders, which would be 8.5" H X 14" W. Each partition would be approximate 1" wide when fully expanded. Outer case made of paper board. Manilla folders and inner components of carrier made of paper. Seeking initial proof-of-capability order of 500+ units a cost of up to \$3 per file holder and \$2 per pack of custom files. Orders to increase thereafter. Drawings available through NEPIRC (Eric@NEPIRC.com).

Companies interested in these supplier opportunities are encouraged to contact Eric Esoda, NEPIRC's President & CEO, at Eric@NEPIRC.com.

NEPIRC's Manufacturing Jobs Board

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JOB BOARD **Local Manufacturing** **Job Listings** **Start your NEW Career** **in Manufacturing Today!**

Land Your Next Employee with NEPIRC's Manufacturing Jobs Board!

If your company is currently hiring, and you're not already utilizing NEPIRC's Manufacturing Jobs Board, then what are you waiting for? Email Chelsey Coslett, NEPIRC's Manager of Marketing & Stakeholder Engagement, at Chelsey@NEPIRC.com for more information. [CLICK HERE](#) to view the Manufacturing Jobs Board.

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